

# Making data the single source of truth

Internal P&L reporting solution for a multi-country IT company

## OVERVIEW

Our aim was to create a consolidated profit and loss report that delivers a near-real-time solution for all business units, all countries with different legal and taxation need – serving reporting needs of the CEO, the management, and the mid-management.

## CHALLENGES

Our biggest challenge was to find the right way of consolidating the data that can serve all of the different professional needs (different countries, different legal entities, different business units with different business goals) and also cater to the familiarity of personal preferences.

## SOLUTION

What we implemented as the result of the project was a customized, filterable aggregated report system with deep drill-down functions for measuring, forecasting, and comparing with the business plan for the following categories:

- direct business units' revenue (software/service);
- revenue-related cost (software/service);
- staff costs (delivery, sales management and corporate positions);
- indirect costs
  - cost of administration and finance,
  - cost of operating HR,
  - cost of infrastructure and IT,
  - cost of management,
  - cost of marketing,
  - and depreciation & amortization taxes;
- profitability on different levels: direct margin on business units, EBIDTA, EBIT, profit after tax.

## RESULT

As a result of the implementation, our client now has a continuously updated report for overall financial performance, as well as detailed metrics. The current reporting system is accepted as a single source of truth within the company's leadership and used for the regular management review to set and measure individual and overall business goals.

## TECHNOLOGIES

- Microsoft Power BI
- Microsoft Power Automate
- Microsoft SQL Server
- Data connections: SQL Server, Firebird, REST API, Excel, SharePoint lists

## ACHIEVEMENT HIGHLIGHTS

- 1 DIFFERENT LEVELS AND GRANULARITIES
- 2 SUPPORT FOR THE ENTIRE COMPANY
- 3 CHRONOLOGY AND COMPATIBILITY